

HITACHI'S STRONG  
EXPERIENCE WITH CT



Hitachi Ltd., a diversified high technology company, is one of the 50 largest companies in the world with annual sales of more than \$81 Billion and more than 333,000 employees worldwide.

**The Hitachi Healthcare Group has over 30 years of CT experience,** thousands of reliable installations and the reputation for leadership with innovative solutions to solve today's real-world healthcare challenges. In just the past 2 years Hitachi has delivered nearly 900 CT Systems worldwide.

[www.hitachi.com/corporate/about/](http://www.hitachi.com/corporate/about/)

**HITACHI**  
Inspire the Next



**SCENARIA**  
SE 128

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Hitachi reserves the right to change specifications described herein without prior notice. This document provides general technical descriptions of both optional and standard features.

UPDATE YOUR  
CT TECHNOLOGY WITH HITACHI'S  
**ALL INCLUSIVE PROGRAM**



**NEW EXCLUSIVE, ALL INCLUSIVE CT**  
Provides Premium Performance  
Scenaria SE 128-Slice CT  
with **5 Year Total Support Program**

**HITACHI**  
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# 64/128-SLICE CT THE RIGHT CHOICE FOR YOU

## UPDATE YOUR CT TECHNOLOGY WITH HITACHI'S **ALL INCLUSIVE PROGRAM**

### Hitachi's Total Support Provides unmatched value and reduced risk.

Hitachi's All Inclusive Promotion substantially reduces total 5 year lifetime costs, eliminates unbudgeted surprises and includes all the support elements that most buyers need, including:

- Full Service with 8AM to 5PM coverage, additional coverage available
- X-ray tube replacement coverage for up to 100,000 rotations per year
- Sentinel™ Remote Service Diagnostics
- HMSA 98% Uptime guarantee
- Unlimited on-site Applications covering initial installation training and unlimited scheduled on-site revisits
- System Software upgrades typically scheduled annually
- Tuition free enrollment in HMSA "HITS" CT Applications classes conducted at HMSA US Corporate Headquarters
- ACR Site Accreditation Assistance
- Advanced Marketing Communications Program assistance

Hitachi's Total Support Provides unmatched value and reduced risk.

AHRA Members report that typical annual support costs for a CT add up to \$64,487 annually.

### AHRA MEMBERS WERE ASKED:

On average and with your current vendor, what would you estimate to spend on the following support services for **one individual CT system on an annual basis?**



Today, more 64 and 128-slice CT Systems are sold in the US than any other slice configuration.

2015 industry data showed that 55% of all CT's delivered in the US were in the 64 to ≤160-slice model categories and make up the most systems purchased. That's because 64/128-slice provides an excellent balance of needed clinical applications, workflow efficiency and value.

## SCENARIO LOWER DOSE WITH CONFIDENCE

Scenaria SE 128 delivers lower dose technologies\*, enhanced large patient access, rapid workflow speed and added ease-of-use in a feature-rich configuration.

- 128-Slice Capability
- Up to 50 ips Recon Speed
- 0.35 Sec. Rotation
- Auto - Lateral Shift Table
- Enhanced Access - 75cm Aperture and 550lbs. Bariatric Table
- Cardiac & TeraRecon 3D Visualization Options Available
- XR-29 Smart Dose Compliant



\*In clinical use, dose saving features may reduce CT patient dose depending on the clinical task, patient size, anatomical location and clinical practices employed. Consultation with a radiologist and physicist are recommended to determine the appropriate dose needed to obtain diagnostic image quality for a particular clinical task.



## ALL INCLUSIVE PROMOTION OFFER

For a limited time, Purchase or Lease a Premium Performance Scenaria SE 128-slice CT and receive the added value of **Hitachi's 5 Year Total Support Program.**

A variety of financial acquisition structures are available to best fit your individual capital and operating budget environment.

Equipment options and extended support can be added.

TYPICAL CT SUPPORT SERVICES	ESTIMATED ANNUAL COST	HITACHI'S TOTAL SUPPORT
SOFTWARE UPGRADES	\$49,393	NO CHARGE
ONSITE APPLICATIONS SUPPORT	\$6,378	NO CHARGE
ACCREDITATION SUPPORT	\$3,616	NO CHARGE
REMOTE SERVICE	\$3,500	NO CHARGE
CREATIVE MARKETING	\$1,600	NO CHARGE
<b>TOTAL:</b>	<b>\$64,487</b>	<b>\$0</b>

AHRA 2016 MEMBER SURVEY: AVERAGE OF RESPONSES.

With **Hitachi's 5 Year Total Support Program**, you are saving over \$300,000.